



**PORTFOLIO MANAGEMENT SERVICES**

**DISCLOSURE DOCUMENT**

**PhillipCapital (India) Pvt. Ltd.**  
(formerly MF Global Sify Securities India Pvt. Ltd.)  
(SEBI Registration No. INP000004433)

*(As per the requirement of Fifth Schedule of Regulation 14 of SEBI (Portfolio Managers) Regulation 1993)*

- i) The Disclosure Document (hereafter referred to as “the Document) has been filed with the Securities and Exchange Board (SEBI) Board along with the certificate in the prescribed format in terms of Regulation 14 of the SEBI (Portfolio Manager) Regulations, 1993.
- ii) The purpose of the Document is to provide essential information about the portfolio services in a manner to assist and enable the investors in making informed decision for engaging PhillipCapital (India) Pvt. Ltd. as a Portfolio Manager.
- iii) This disclosure document sets forth concisely the necessary information about PhillipCapital (India) Pvt. Ltd. that a prospective investor ought to know before investing.
- iv) The investor should carefully read the Disclosure document prior to making a decision to avail of the portfolio management services and retain this Disclosure document for future reference.
- v) Details of the Principal Officer:

Name	Mr. Nishit Shah
Phone	+91 22 66551263
Email	<a href="mailto:nishah@phillipcapital.in">nishah@phillipcapital.in</a>
Address	No.1,18 <sup>th</sup> floor, Urmi Estate, 95, Ganpatrao Kadam Marg, Lower Parel (West), Mumbai - 400013

- vi) This disclosure document is dated October 25, 2016 (data considered up to September 30,2016)

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## 1. DISCLAIMER

This Disclosure Document has been prepared in accordance with the Securities and Exchange Board of India (Portfolio Managers) Regulations, 1993 as amended till date ('the Regulations') and the same is filed with Securities and Exchange Board of India (SEBI). This Disclosure Document has neither been approved nor disapproved by SEBI nor has SEBI certified the accuracy or adequacy of the contents of the Disclosure Document. This document is not for public distribution and has been furnished to you solely for your information and may not be reproduced or redistributed to any other person.

## 2. Definitions & Interpretations

In this document and agreements to be executed subsequently, unless repugnant to the context or meaning thereof, words and expressions which are used herein but not defined shall, unless the context otherwise requires, have the same meaning as assigned thereto in the Regulations:

a.	Agreement	means agreement executed between Portfolio Manager and its Client in terms of the Regulation 14 of SEBI (Portfolio Managers) Regulations, 1993 and SEBI (Portfolio Managers) amendment regulations, 2002 and all further amendments made in SEBI (Portfolio Managers) Regulations, 1993 till date issued by SEBI and shall include all schedules and Annexures attached thereto.
b.	Act	means the Securities and Exchange Board of India, Act 1992 (15 of 1992) as amended from time to time.
c.	Application	means the application made by the Client to the Portfolio Manager to place the monies and/or securities therein with the Portfolio Manager for Portfolio Management Services. Upon execution of the Agreement by the Portfolio Manager, the Application shall be deemed to form an integral part of the Agreement. Provided that in case of any conflict between the contents of the Application and the provisions of the Agreement, the provisions of the Agreement shall prevail.
d.	Assets	means (i) the Portfolio and/or (ii) the Funds
e.	Bank Account	means one or more accounts opened, maintained and operated by the Portfolio Manager with any of the Scheduled Commercial Banks in the name of the Client or pool accounts opened in the name of portfolio manager to keep the funds of all the clients, where the funds of all the client will be separately identified as a sub-account for the purpose of portfolio management services to be provide by the portfolio manager.
f.	Board	means the Securities and Exchange Board of India established under sub-section (1) of Section 3 of the Securities and Exchange Board of India Act.
g.	Business Hours	presently 9.00 am to 6.00 pm on any Business Day or such other time as may be decided by the Portfolio Manger from time to time.
h.	Business day	shall refer to the day on which there is no, or has not been declared, public holiday under the Negotiable Instruments Act, 1981, or holiday as per Exchanges and shall not include Saturdays and Sundays.
i.	Client or Constituent	means the person who enters into an Agreement with the Portfolio Manager for managing its portfolio / funds, and / or for availing the services of portfolio management.
j.	Chartered Accountant	means a chartered accountant as defined in clause (b) of subsection (1) of section 2 of the Chartered Accountants Act, 1949 (38 of 1949) and who has obtained a certificate of practice under sub-section (1) of section 6 of that Act.
k.	Custodian	means any person who has been granted certificate of registration to carry on or proposes to carry on the business of providing custodial services under the SEBI (Custodian of Securities) Regulations, 1996.

l.	Certificate	means a certificate of registration issued by the Board.
m.	Depository Account	means one or more account or accounts opened, maintained and operated by the Portfolio Manager in the name of the Client with any depository or depository participant registered under the SEBI (Depositories and Participants) Regulations 1996
n.	Document	means Disclosure Document.
o.	Disclosure document	means document issued by PhillipCapital (India) Pvt. Ltd (formerly MF Global Sify Securities India Pvt. Ltd.) for offering Portfolio Management Service, prepared in terms of Schedule V of the Regulations.
p.	Discretionary Portfolio Management Services	means Portfolio Management Services provided by the Portfolio Manager exercising its sole and absolute discretion to invest in respect of the Client's account in any type of security entirely at the Client's risk.
q.	Funds	means the monies managed by the Portfolio Manager on behalf of the Client pursuant to an Agreement and includes the monies mentioned in the Application, any further monies placed by the Client with the Portfolio Manager for being managed pursuant to an Agreement, the proceeds of the sale or other realization of the Portfolio and interest, dividend or other monies arising from the Assets, so long as the same is managed by the Portfolio Manager.
r.	Financial year	means the year starting from April 1 and ending on March 31 of the following year.
s.	Funds managed	means the market value of the Portfolio of the Client as on a particular date
t.	Fund Manager	means any person who pursuant to contract or agreement with the Portfolio Manager appointed for managing its certain portfolios/strategies.
u.	FPI	means Foreign Portfolio Investors registered with SEBI under Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014.
v.	Investor	means Client or Constituent for this document / strategies offered by the Portfolio Manager.
w.	Initial Corpus	means the value of the funds and the market value of readily realizable investments brought in by the client at the time of registering as a client with the Portfolio Manager and accepted by the Portfolio Manager. The investments brought in by the client as corpus shall be sold within a period of 30 days and the net realizable proceeds shall be taken to portfolio and if not so sold, shall be switched to the portfolio at the last available closing price on the day of switch.
x.	Non-discretionary Portfolio Management Services	means Portfolio Management Services under which the Portfolio Manager, subject to express prior instructions issued by the Client from time to time, for an agreed fee structure, execute transactions in the Client's account in any type of security entirely at the Client's risk and to ensure that all benefits accrue to the Client's Portfolio.
y.	Net Asset Value (NAV)	Net Asset Value means the fair market/fair value of the assets in the Portfolio consisting of the aggregate of (a) the amount of cash in the Bank Account; and (b) the market value of Client Securities/ units of Mutual Funds reduced by the amounts payable by the Client to the Portfolio Manager and all such fees, costs, charges payable by the Client in respect of the Portfolio which include but are not restricted to custodian fees, bank charges, stamp duty charges, legal charges, taxes and out of pocket expenses incurred in respect of the Portfolio.
z.	Parties	means the Portfolio Manager and the Client; and "Party" shall be construed accordingly.
aa.	Person	includes any individual, proprietor, partners in partnership, limited liability partnerships, central or state government, company, body corporate, cooperative society, corporation,

		trust, society, Hindu Undivided Family or any other body of persons, whether incorporated or not.
bb.	NRI	means a Non-Resident Indian or a person of Indian origin residing outside India as defined under Foreign Exchange Management Act, 1999.
cc.	Portfolio Manager	means PhillipCapital (India) Pvt. Ltd. (formerly known as MF Global Sify Securities India Pvt Ltd), a company incorporated under the Companies Act, 1956 and having its registered office at No.1, 18 <sup>th</sup> floor, Urmi Estate, 95, Ganeshrao Kadam Marg, Lower Parel (West), Mumbai – 400013 who pursuant to a contract or arrangement / agreement with a client, advises or directs or undertakes on behalf of the client (whether as discretionary portfolio manager or otherwise) the management or administration of portfolio of securities or the funds of the client, as the case may be.
dd.	Portfolio	means the total holdings of securities belonging to Client.
ee.	Portfolio Management Fees	shall have the meaning attributed thereto in Clause 12 of this Document.
ff.	Principal Officer	means employee of the portfolio manager who has been designated as such by the portfolio manager.
gg.	Regulations	means the Securities and Exchange Board of India (Portfolio Managers) Regulations, 1993, as may be amended from time to time.
hh.	RBI	means Reserve Bank of India, established under the Reserve Bank of India Act, 1934.
ii.	Scheduled Commercial Bank	means any bank included in the second Schedule to the Reserve Bank of India Act, 1934(2 of 1934) as amended from time to time.
jj.	SEBI	means the Securities and Exchange Board of India established under sub-section (1) of Section 3 of the Securities and Exchange Board of India Act 1992 as amended from time to time.
kk.	Securities	as defined under the Securities Contracts (Regulation) Act, 1956; Shares, scrips, stocks, bonds, warrants, convertible and non-convertible debentures, fixed return investments, equity linked instruments, negotiable instruments, deposits, money market instruments, commercial paper, certificates of deposit, units issued by the Unit Trust of India and/or by any mutual funds or by collective investment scheme, , exchange traded funds, liquid funds, mortgage backed or other asset backed securities, derivatives, derivative instruments, options, futures, foreign currency commitments, hedges, swaps or netting off and any other securities issued by any company or other body corporate, any trust, any entity, the Central Government, any State Government or any local or statutory authority and all money rights or property that may at any time be offered or accrue (whether by rights, bonus, redemption, preference, option or otherwise) and whether in physical or dematerialized form in respect of any of the foregoing or evidencing or representing rights or interest therein; and any other instruments or investments (including borrowing or lending of securities) as may be permitted by applicable law from time to time.
ll.	Securities Lending Scheme	means the securities lending as per the Securities Lending Scheme, 1997 specified by the Board.  Words and expressions used in this disclosure document and not expressly defined shall be interpreted according to their general meaning and usage. The definitions are not exhaustive. They have been included only for the purpose of clarity and shall in addition be interpreted according to their general meaning and usage and shall also carry meanings assigned to them in regulations governing Portfolio Management Services

In this document and agreement to be executed subsequently, headings are used for convenience and ease of reference only and shall not affect the construction or interpretation of any provision of this document and agreement.

In this document and agreement to be signed subsequently, unless repugnant to the context or meaning thereof:

- i. reference to the singular includes a reference to the plural and vice-versa,
- ii. reference to any gender includes a reference to all other genders,
- iii. references to Recitals, Clauses, Schedules and annexure shall be deemed to be a reference to the recitals, clauses, schedules and annexure of or to this document & Agreement,
- iv. reference to a person shall include its personal representative, and
- v. references to any enactment are to be construed as referring also to any amendment or reenactment thereof and to any regulation, business requirement, specification, order or other provision made under it.

### **3. DESCRIPTION OF PORTFOLIO MANAGER**

#### **a.) History, Present Business and Background of the Portfolio Manager:**

PhillipCapital (India) Private Limited ('the Company') was incorporated in India on December 29, 1999. The Company is a member of National Stock Exchange Limited (NSE), Bombay Stock Exchange Limited (BSE), Metropolitan Stock Exchange of India Ltd (MSEI) and a Depository Participant of National Depository Services Limited (NSDL) and Central Depository Services Limited (CDSL).

As on August 2, 2012, Phillip Brokerage Pte Limited (the "ultimate parent company"), a company incorporated in Singapore, has acquired controlling interest in the Company. Consequent to the acquisition, name of the Company has been changed from MF Global Sify Securities India Private Limited to PhillipCapital (India) Private Limited on August 8, 2012.

The company is one of the leading Broking Houses in the Retail as well as Institutional segment. The major activities and offering of the Company are Equity Broking, Clearing, Depository Participant Services, Institutional Broking and Research Services.

#### **b.) Promoters and Directors Of The Portfolio Manager And Their Background In Brief**

As on August 2, 2012, Phillip Brokerage Pte Limited (the "ultimate parent company"), a company incorporated in Singapore, acquired controlling interest in the Company.

PhillipCapital Group started out as a stock broker in Singapore in 1975 has since then evolved into a fully integrated financial services provider which offers a full range of quality and innovative financial services to retail, corporate and institutional clients.

The Group is head quartered in Singapore and regulated by the Monetary Authority of Singapore. Currently, it operates in financial hubs of 16 countries, with offices in Singapore, Hong Kong, Malaysia, France, Australia, Sri Lanka, India, Dubai, Cambodia, Turkey, Thailand, Japan, Indonesia, United Kingdom, China and USA. Total worldwide Assets under Management are in excess of USD 18 Billion with shareholders' funds in excess of USD 1 Billion.

#### **c.) Particulars of Directors**

##### **VINEET BHATNAGAR – *Managing Director***

Vineet Bhatnagar, 51, is the Managing Director of PhillipCapital (India) Pvt. Ltd. Vineet has over 25 years of experience in the financial markets that ranges from commercial banking, investment banking and risk management in financial and commodities business, He possesses an in-depth understanding of equities, derivatives and commodities markets. A PGDBM from the Indian Institute of Management, Ahmedabad (IIM-A), 1990 batch, Vineet has been associated with reputed companies like HSBC and Prime Securities.

List of other directorship:

<b>Name of the companies</b>	<b>Nature of interest</b>
COUNCIL FOR FAIR BUSINESS PRACTICES	Director
PHILLIP CENTRALISED SERVICES INDIA PRIVATE LIMITED	Director
PHILLIP FINANCE & INVESTMENT SERVICES INDIA PRIVATE LIMITED	Director
PHILLIP (INDIA) PRIVATE LIMITED	Director
PHILLIP COMMODITIES INDIA PRIVATE LIMITED	Director
REFCO (INDIA) PRIVATE LIMITED	Director
PHILLIP SERVICES INDIA PRIVATE LIMITED	Director
PHILLIPCAPITAL (INDIA) PRIVATE LIMITED	Director
PHILLIP FUTURES DMCC	Director

**RAJENDRA BHAMBHANI** – *Deputy Managing Director*

Rajendra Bhambhani, 46, is the Joint Managing Director of PhillipCapital (India) Pvt. Ltd. With around 23 years experience in the financial markets, Raj possesses an in-depth understanding of equities, derivatives and commodities markets. A Gold Medallist in Engineering from Institute of Technology–BHU and a Management Graduate from Jamnalal Bajaj, Raj has been associated with reputed companies like Reliance Capital and HSBC.

List of other directorship:

<b>Name of the companies</b>	<b>Nature of interest</b>
PHILLIP FINANCE & INVESTMENT SERVICES INDIA PRIVATE LIMITED	Director
REFCO (INDIA) PRIVATE LIMITED	Director
PHILLIPCAPITAL (INDIA) PRIVATE LIMITED	Director
PHILLIP CENTRALISED SERVICES INDIA PRIVATE LIMITED	Director
PHILLIP SERVICES INDIA PRIVATE LIMITED	Director
LOUIS VUITTON INDIA RETAIL PRIVATE LIMITED	Director
PHILLIP COMMODITIES INDIA PRIVATE LIMITED	Director
PHILLIP (INDIA) PRIVATE LIMITED	Director
Phillip Futures DMCC	Director

**PING SENG WONG** - *Director*

Ping Seng Wong, 65, is a non-executive Director of PhillipCapital (India) Pvt. Ltd. with around 31 years of experience in the financial markets. He was Board member of Singapore Commodity Exchange (SICOM). He graduated from Singapore University in 1970.

List of other directorship:



<b>Name of the companies</b>	<b>Nature of interest</b>
PHILLIP CAPITAL HOLDINGS PTY LTD	Director
PHILLIP CAPITAL LIMITED	Director
PHILLIP SERVICES PTY LTD	Director
PHILLIP CAPITAL TRADING PTY LTD	Director
PHILLIP ASSET MANAGEMENT LIMITED	Director
PHILLIP TRADING PTE LTD	Director
PHILLIP SECURITIES JAPAN LTD	Director
PHILLIPCAPITAL JAPAN KK	Director
PHILLIP CAPITAL ASSET MANAGEMENT LTD	Director
BILLINGBEAR LIMITED	Director
BINFIELD COURT LTD	Director
BILLINGBEAR HOLDINGS LTD	Director
FCT INVESTMENT PTE LTD	Director
FCT HOLDINGS PTE LTD (SINGAPORE)	Director
FCT EASTERN HOLDINGS PTE LIMITED	Non Executive Director
BINFIELD PLACE LIMITED	Director
ASTON ALLIANCE GLOBAL LTD	Director
SORA NOZAWA PTE LTD	Director

**d.) Key entities in the group.**

For the purposes of disclosure under this section, key entities in the group are considered to be only those, which are subsidiaries or fellow subsidiaries in India.

The following are subsidiaries/fellow subsidiaries of PhillipCapital (India) Pvt. Ltd. reckoned on the basis of their Total Income and Net Profit.. (Name of the entity, main business area)

<b>Entity</b>	<b>Membership Details</b>	<b>Relationship</b>
Phillip Commodities India Private Limited	Membership of NCDEX, MCX for commodities derivative broking	100% Subsidiary
Phillip (India) Private Limited	-	Fellow subsidiary company
Phillip Centralised Services India Private Limited	-	Fellow subsidiary company
Phillip Finance & Investment Services India Private Limited	NBFC Company registered with RBI	Fellow subsidiary company

**e.) Key Management Personnel (Portfolio Management Services):**

Mr. Saurabh Malik	Assistant Vice President
Mr. Nihit Parikh	Head – Finance & Accounts

4. **PENALTIES, PENDING LITIGATION OR PROCEEDINGS, FINDINGS OF INSPECTION OR INVESTIGATIONS FOR WHICH ACTION MAY HAVE BEEN TAKEN OR INITIATED BY ANY REGULATORY AUTHORITY AGAINST PORTFOLIO MANAGER:**

- All cases of penalties imposed by the Board or the directions issued by the Board under the Act or Rules or Regulations made there-under – **None**
- The nature of the penalty/direction – **Not Applicable**
- Penalties imposed for any economic offence and/or for violation of any securities laws – **None**
- Any pending material litigation/legal proceedings against the Portfolio Manager / key personnel with separate disclosure regarding pending criminal cases, if any – **None**
- Any deficiency in the systems and operations of the Portfolio Manager observed by the Board or any regulatory agency – **None**
- Any enquiry / adjudication proceedings initiated by the Board against the Portfolio Manager or its directors, principal officer or employee or any person directly or indirectly connected with the Portfolio Manager or its directors, principal officer or employee, under the Act or Rules or Regulations made there under – **None**

There are no pending litigations against the Company in its capacity as a Portfolio Manager. However, the Company also provides broking (execution and clearing) services to clients in the normal course of which there are no pending court/arbitration cases against it as at September 30, 2016.

- All cases of penalties imposed by the Board or the directions issued by the Board under the Act or Rules or Regulations made there-under – **None**
- The nature of the penalty/direction – **Not Applicable**
- Penalties imposed for any economic offence and/or for violation of any securities laws – **None**
- Any pending material litigation/legal proceedings against the Portfolio Manager / key personnel with separate disclosure regarding pending criminal cases, if any – **None**
- Any deficiency in the systems and operations of the Portfolio Manager observed by the Board or any regulatory agency – **None**
- Any enquiry / adjudication proceedings initiated by the Board against the Portfolio Manager or its directors, principal officer or employee or any person directly or indirectly connected with the Portfolio Manager or its directors, principal officer or employee, under the Act or Rules or Regulations made there under – **None**

5. **SERVICES OFFERED**

a.) **Types of Services Offered:**

The Portfolio Manager broadly offers services under the following categories:

- ***Discretionary Services***

The portfolio account of the client is managed at the full discretion and liberty of the Portfolio Manager. The choice and timing of investment rests solely with the Portfolio Manager. The securities invested / disinvested by the Portfolio Manager for clients may differ from client to client. The portfolio managers' decision (taken in good faith) in deployment of the Clients' account is absolute and final and cannot be called in question or be open to review at any time during the tenure of the agreement or any time thereafter except on the ground of gross negligence and/or wilful misfeasance.

Currently, under the discretionary services, the following strategies are offered to investors:

- Phillip Signature India Portfolio (PSIP)
- Phillip Alpha Creation Equity Strategy (PACES)
- Phillip Alpha Research PMS Strategy (PARPS)
- Phillip Capital Arbitrage Strategy (PCAS)

- ***Non Discretionary Services***

Under these services, the Client decides their own investments, with the Portfolio Manager facilitating the execution of transactions. The Portfolio Manager's role is limited to providing research, investment advice, guidance and trade execution at the Client's request. The Portfolio Manager (in good faith) shall execute orders as per the mandate received from Clients. The rights and obligations of the Portfolio Manager shall be exercised strictly in accordance with the relevant Acts, Rules and Regulations, guidelines and

notifications in force from time to time. Periodical statements in respect of Client's Portfolio shall be sent to the respective Client.

- **Advisory Services**

The Portfolio Manager will provide Advisory Portfolio Management Services, in terms of the SEBI (Portfolio Manager) Regulations 1993, which shall be in the nature of investment advisory and shall include the responsibility of advising on the portfolio strategy and investment and divestment of securities or investment products on the client's portfolio, for an agreed fee structure, entirely at the Client's risk; to all eligible categories of investor who can invest in Indian markets including NRI's, FPI's etc. The Portfolio Manager shall be solely acting as an advisor to the client and shall not be responsible for the investments / disinvestments of securities and / or administrative activities of the client's portfolio. The Portfolio Manager shall act in fiduciary capacity towards its client. The Portfolio Manager shall provide advisory services in accordance with such guidelines and / or directives issued by the regulatory authorities and / or the clients, from time to time, in this regard.

## **b.) Specific Details of strategies offered under Discretionary Portfolio Management Services**

### **i) Phillip Signature India Portfolio (PSIP)**

**Objective:**

The portfolio aims to generate superior returns over medium to long term by investing in cherry picked stocks across Large, Mid and Small capitalization companies. The emphasis is to invest in a diversified portfolio of companies having good corporate governance, sustainable growth prospects, in emerging sectors and in turn around stories.

**Portfolio Characteristics:**

- Multicap strategy
- Combination of Long and Medium term investment approach
- Focused portfolio of around 25 carefully chosen names
- Combination of top-down & bottom-up approach
- Focus on companies which are well managed, have sustainable growth and good Balance Sheets.
- Lookout for emerging sectors and turn around stories
- Take cash calls based on market volatility
- Disciplined investment approach with maximum allocation to a scrip at 10% and to a sector at 35%
- Benchmark: CNX Nifty

### **ii) Phillip Smart Beta Portfolio (PSB 25)**

The portfolio aims to deliver returns by investing in stocks from BSE 500. A combination of fundamental, technical and quantitative parameters would be used to create a portfolio which is expected to do better than the benchmark indices.

**Portfolio Characteristics:**

- Multicap strategy
- Focused portfolio of around 25-30 chosen names
- Portfolio to be created using a combination of fundamental, technical and quantitative techniques
- Portfolio rebalancing to be carried out at regular intervals
- Benchmark: BSE 500

### **iii) Phillip Alpha Creation Equity Strategy (PACES)**

The strategy aims to deliver returns in medium to long term by investing in fundamentally sound companies across capitalization, sectors and industries.

**Features:**

- Invest in companies which have sound management and superior growth prospects over medium to long term.
- Invest in derivatives or any other instrument as may be permitted by SEBI / RBI / such other regulatory authority from time to time.

- Invest in mutual funds, liquid funds as may be decided by the Fund Manager
- Investment horizon: medium to long term
- Benchmark: CNX Nifty

#### iv) Phillip Alpha Research PMS Service (PARPS)

PARPS uses momentum trading techniques to spot short-term momentum in stocks and stock/Index futures. To lower the portfolio volatility and maximize returns, profit protection and trailing stop loss method of risk management is used. Opportunities are explored both on the long side and short side as the market demands to get the best of both upward and downward trends. The exposure will never exceed the value of the portfolio i.e. no leveraging.

Features:

- Momentum calls primarily focused on FNO counters (Long & Short positions) as may be permitted by SEBI / RBI / such other regulatory authority from time to time.
- Unallocated amount may be parked with liquid fund or liquid BEES as decided by the Fund Manager
- Investment horizon: short term.
- Benchmark: CNX Nifty

#### v) Phillip Capital Arbitrage Strategy (PCAS)

The objective of the strategy is to achieve returns by capturing the difference in the spot price and futures price of securities. The strategy shall seek to achieve returns through participation in stocks of companies that offer a return through exploitation of arbitrage opportunities. Under this strategy, the Portfolio Manager shall invest the Portfolio funds in securities / indices listed on the Cash and Derivatives segment of the recognized stock exchanges. The strategy shall make investments in the Cash segment and take a contra position in the Futures segment, in such securities in which the price in the Futures segment is higher than in the Cash segment. The Portfolio Manager may square up both positions during or at the end of the month or may, at the end of the month, square up the cash position while permitting the futures position to lapse or may hold the position in the Cash segment while taking a fresh position/roll over in the Futures segment.

#### Investment Strategy:

##### Note applicable to all the above strategies:

- The portfolio of each client may differ from that of the other client in the same portfolio / strategy, as per the discretion of the Fund / Portfolio Manager depending on the investment horizon and capital preservation level. The un-invested amounts in all the above strategy may be deployed in liquid fund schemes, debt oriented schemes of mutual funds, Gilt schemes, bank deposits and other short-term avenues for investment. In all the above schemes, the securities invested / disinvested by the Fund / Portfolio Manager for clients in the same scheme may differ from client to client. The Portfolio Manager may, with the consent of the Client, lend the securities through an Approved Intermediary, for interest.
- The policies for investments in associates / group companies of the portfolio manager and the maximum percentage of such investment therein subject to the applicable laws regulations / guidelines. Since there is no definition of Associates in terms of the SEBI (Portfolio Managers) Regulations, 1993, as per the terms of the definition of associates as per SEBI (Mutual Funds) Regulations, 1996, there are no associates of the Portfolio Manager which are publicly listed in India.
- The Fund / Portfolio Manager may also use various derivatives and hedging products. Derivatives instruments may take the form of Index Futures, Index Options, Currency, Options on individual equities / securities, Interest Rate Swaps, Forward Rate Agreements or such other derivative instruments as may be appropriate, from time to time. The Fund / Portfolio Manager may also invest in other instruments / products as allowed by SEBI from time to time.

## 6 RISK FACTORS

The investments made in the securities are subject to market risk and there is no assurance or guarantee that the value of or return on investments made will always appreciate, it could depreciate as well and may also result in loss of capital. Following are the risk factors as perceived by the Portfolio Manager.

- i) Investment in equities, derivatives and mutual funds and Exchange Traded Index Funds are subject to market risks and there is no assurance or guarantee that the objective of investments will be achieved.

- ii) As with any investment in securities, the Net Asset Value of the portfolio can go up or down depending upon the factors and forces affecting the capital markets.
- iii) The past performance of the Portfolio Manager and / or Fund Manager does not indicate the future performance of the same portfolio or any other future portfolio services of the Portfolio Manager and / or Fund Manager. Investors are not being offered any guaranteed returns.
- iv) The Portfolio Manager may change the Fund Manager in the interest of the portfolio service at any time without any reason assigning to it and / or without any information to the investors.
- v) Investors may note that Portfolio Manager's investment decision may not always be profitable, as actual market movement may be at variance with anticipated trends.
- vi) The Portfolio Manager may invest in non-publicly offered debt securities and unlisted equities. This may expose the Client's portfolio to liquidity risks.
- vii) The Liquidity of the portfolio can go up or down depending upon the factors & forces affecting the markets.
- viii) Risk arising from the investment objective, investment strategy and asset allocation are mentioned as follows:
  - a. The liquidity of the portfolio may be restricted by trading volumes and settlement periods. Different segments of the Indian financial markets have different settlement periods and such periods may be extended significantly by unforeseen circumstances. Delays or other problems in settlement or transactions could result in temporary periods when the assets of the strategy are un-invested and no return is earned thereon. The inability of the Fund / Portfolio Manager to make intended securities purchases, due to settlement problems, could cause the Portfolio to miss certain investment opportunities. By the same rationale, the inability to sell securities held in the Portfolio due to the absence of a well developed and liquid secondary market for debt securities would result, at times may result in losses to the Portfolio Level.
- ix) Risk arising out of non-diversification are as follows:
  - a. If the Fund is non-diversified this means that it may invest a high percentage of its assets in a limited number of instruments. As a result, fluctuations in the value of a single security in which the Fund invests may have a greater impact on the Fund's net asset value and total return. In addition, economic or regulatory events affecting the value of a security also may have a greater impact on the Fund's net asset value and total return.
- x) The names of the services do not in any manner indicate their prospects or returns. The performance of the investments made may be adversely affected by the performance of individual companies, changes in the market place and industry specific and macro economic factors.
- xi) Investment in scheme of the mutual fund is subject to risk factors defined in the offer document of the respective schemes.
- xii) Credit Risk: Credit risk or default risk (i.e., the counter party will be unable to make timely principal and interest payment on the security). Because of this risk corporate debentures are sold at a higher yield above those offered on Government Securities which are sovereign and free of credit risk. Normally, the value of fixed income securities will fluctuate depending upon the changes in the perceived level of credit risk, the greater the yield required for someone to be compensated for the increased risk.
- xiii) Liquidity Risk: The liquidity of the Portfolio's investment is inherently restricted by trading volumes in the securities in which the Portfolio invests. A lower level of liquidity affecting an individual security or derivative or an entire market at the same time, may have an adverse bearing on the value of the Portfolio's assets. More importantly, this may affect the Portfolio's ability to sell particular securities quickly enough to minimize impact cost, as and when necessary to meet requirements of liquidity or to sell securities in response to triggers such as a specific economic/corporate event. Trading volumes, settlement periods and transfer procedures may restrict the liquidity of a few or all of the investments and may affect the liquidity of the investments of the Portfolio. The Portfolio may be unable to implement purchase or sale decisions when the markets turn illiquid, missing some investment opportunities or limiting ability to face redemptions. The lack of liquidity could also lead to the risk that the sale price of a security could be substantially lower than the fair value of the security.
- xiv) Re-investment Risk: This risk refers to the interest rate levels at which cash flows received from the securities under a particular portfolio as reinvested. The additional income from reinvestment is the "interest on interest" component. The risk is the rate at which interim cash flow can be reinvested may be lower than that originally assumed.
- xv) Currency Risk: The Portfolio Manager may also invest in overseas fixed income or other securities/instruments permitted by the concerned regulatory authorities in India. To the extent that the portfolio will be invested in securities/ instruments denominated in foreign currencies, the Indian rupee equivalent of the net assets, distributions and income may be adversely affected by changes/fluctuation in value of certain foreign currencies relative to the Indian rupee. The repatriation of capital of India may also be hampered by changes

in regulations concerning exchange controls or political circumstances as well the application to it of other restrictions on investment.

- xvi) The debt investments and other fixed income securities may be subject to interest rate risk, liquidity risk, credit risk, and reinvestment risk. Liquidity in these investments may be affected by trading volumes, settlement periods and transfer procedures.
- xvii) Technology, pharmaceutical stocks and some of the investments in niche sectors run the risk of volatility, high valuation, obsolescence and low liquidity.
- xviii) Derivatives / futures and options products are affected by risks different from those associated with stock and bonds. Such products use requires a high degree of skill, diligence and expertise. The use of derivative requires an understanding not only of the underlying instrument but of the derivative itself. Usage of derivatives will expose the portfolio to certain risks inherent to such derivatives. Small price movements in the underlying security may have a large impact on the value of derivatives and futures and options. Some of the risks relate to mis-pricing or the improper valuation of derivatives and futures and options and the inability to correlate the positions with underlying assets, rates and indices.
- xix) In the case of stock lending, risks relate to the defaults from counterparts with regard to securities lent and the corporate benefits accruing thereon, inadequacy of the collateral and settlement risks. The Portfolio Manager is not responsible or liable for any loss resulting there from.
- xx) Investors are not being offered any guaranteed or assured return/s i.e. either of Principal or appreciation on the portfolio.
- xxi) The clients to exercise his judgment and seek prior expert advice before signing the agreement.
- xxii) The Fund / Portfolio Manager may, considering the overall level of risk of the portfolio, invest in lower rated / unrated securities offering higher yield. This may increase the risk of the portfolio.
- xxiii) Execution Risk: The risk associated with execution of large size of trades.
- xxiv) Residual Beta: The risk associated with rounded off of lot size.
- xxv) Change in constituents: The risk associated with changes in constitute of specific indices.
- xxvi) There are inherent risks arising out of investment objectives, investment strategy, asset allocations and non-diversification of portfolio.
- xxvii) The performance of the portfolio may be affected by changes in Government policies, SEBI regulations, general levels of interest rates and risks associated with trading volumes, liquidity and settlement systems in equity and debt markets.

## **7 CLIENT REPRESENTATION**

### **(i) Details of Client's account active: As on 30<sup>th</sup> September, 2016**

<b>No.</b>	<b>Category of clients</b>	<b>No. of clients</b>	<b>Funds managed (amt in Rs. Lakhs)</b>	<b>Discretionary/ Non Discretionary (if available)</b>
i)	<b>Associates/group companies</b>	-	-	-
ii)	<b>Others:</b>	7	200	Discretionary

### **(ii) Disclosure in respect of transactions with related parties as per the standards specified by the institute of Chartered Accountants of India:**

The Portfolio Manager uses the broking services of PhillipCapital (India) Pvt. Ltd. which is a member of BSE and NSE in equity, equity derivatives and currency derivatives segment. The transaction details with respect to other activities with related parties as per Accounting Standard (AS) 18, 'Related Party Disclosures' issued by the Institute of Chartered Accountants of India are as below:

Note 1:

As on August 2, 2012, Phillip Brokerage Pte Limited (the "ultimate parent company"), a company incorporated in Singapore, has acquired controlling interest in the Company. Consequent to the acquisition, name of the Company has been changed to PhillipCapital (India) Private Limited on August 8, 2012. Hence none of the MF Global entities will be part of group entities as of 31<sup>st</sup> January 2013. The details given in the table below are as per the latest audited financial statements of the Company as at March 31, 2016.

The following are the names of related parties and description of relationship:

<b>Related parties where control exists:</b>	
<b>Nature of Relationship</b>	<b>Related Party</b>
Holding enterprises:	Phillip (Mauritius) Private Limited
Ultimate Holding company:	Phillip Brokerage Pte. Limited
Parties having substantial Interest:	PhillipCapital (India) Private Limited Management Employees Trust.
Subsidiary companies:	Phillip Commodities India Private Limited. (formerly known as MF Global Commodities India Private Limited)
	Phillip Futures DMCC (100% subsidiary of Phillip Commodities India Private Limited)
<b>Other related parties with whom transactions have taken place:</b>	
Fellow subsidiary companies:	Phillip (India) Private Limited
(where transactions exist)	Phillip Finance & Investment Services India Private Phillip Centralised Services India Private Limited Phillip Securities Pte Limited (Singapore) Phillip Securities (HK) Limited (Hong Kong)
Key management personnel:	Mr. Vineet Bhatnagar
	Mr. Rajendra Bhambhani
	Mr. Wong Ping Seng

Note: The audited financial statements shall be made available on request.

### C. Portfolio Manager's Performance

	<b>Year Ended (01.04.2016 to 30.09.2016)</b>	<b>Year (2015-2016)</b>	<b>Year (2014-2015)</b>
<b>Portfolio Performance (%), Net of all fees and Charges levied by the Portfolio Manager – Phillip Signature India Portfolio</b>	2.49 - Resident clients (2.27) – Non Resident Indian client	-	-
<b>Benchmark Performance S&amp;P CNX NIFTY%</b>	4.38 (1.61)	-	-

## 9 NATURE OF EXPENSES

The following are the general costs and expenses to be borne by the client availing the services of the Portfolio Manager. However, the exact quantum and nature of expenses relating to each of the following services is annexed to the Portfolio Management Agreement in respect of each of the services provided.

- Portfolio Management Fees: The Portfolio Management Fees relate to the Portfolio Management Services offered to the Clients. The fee may be a fixed fee or performance based fee or a combination of both, as agreed by the client in the PMS Agreement.
- Entry Load/ Exit Load: As may be agreed to between the client and the Portfolio Manager in the PMS agreement.
- Depository / Custodian fee: Charges relating to custody and transfer of shares, bonds and units, opening and operation of demat account, dematerialisation and rematerialisation, and / or any other charges in respect of the investment etc.
- Brokerage, transaction costs and other services: The brokerage and other charges like stamp duty, transaction cost and statutory levies such as service tax, securities transaction tax, turnover fees and such other levies as may be imposed upon from time to time. Entry or exit loads (if any) in units of mutual funds will also be charged from clients.
- Certification charges or professional charges: The charges payable to outsourced professional services like accounting, taxation and any legal services, etc.
- Securities lending charges: The charges pertaining to the lending of securities, and costs associated with transfer of securities connected with the lending transfer operations.
- Any other incidental and ancillary charges: All incidental and ancillary expenses not recovered above but incurred by the Portfolio Manager on behalf of the client shall be charged to the Client. The Portfolio Manager shall deduct directly from the cash account of the client all the fees/costs as specified above and shall send a statement to the client for the same.

## 10 TAXATION

In the context of taxation of capital gains, the definitions of “capital asset” and “transfer” are widened with retro-effect from 1 April 1962 specifically with a view to tax, in the hands of non-residents, gains from direct or indirect transfer of assets in India.

The maximum tax rates applicable to different categories of assessee's are as follows:

- Resident individual & HUF: 30% + surcharge
- Partnership Firms & Indian Companies 30% + surcharge
- Non-resident Indians 30% + surcharge
- Foreign companies 40% + surcharge



<b>Assessee</b>	<b>Rate of surcharge applicable</b>
Individuals (including NRIs/PIOs), HUFs, Non-Corporate FII	12% surcharge where income exceeds 10,000,000/- + education cess & higher education cess of 3% on total amount including surcharge.
Companies where the taxable income is less than or equal to Rs. 10,000,000/-	A surcharge by way of education cess & higher education cess of 3 percent is payable on the total amount of tax
Companies where the taxable income is in excess of Rs. 10,000,000/- but does exceed Rs. 100,000,000/-	7% basic surcharge (2 % in case of foreign companies). An additional surcharge by way of education cess & higher education cess of 3% is payable on the total amount of tax plus surcharge
Companies where the taxable income is in excess of Rs. 100,000,000/-	12% basic surcharge (5 % in case of foreign companies). An additional surcharge by way of education cess & higher education cess of 3% is payable on the total amount of tax plus surcharge

The Dividend received in respect of the shares and income received in respect of units of Mutual Fund held in the Products offered under the Portfolio Management Services is exempt from tax in the hands of investor. However, the dividend/income distribution on securities and units received by Products offered under the Portfolio Management Services will be after distribution tax on the amount of dividend/income distribution declared.

The rates of tax on the dividend/ income distribution on units would be as under:

<b>Type of Distribution</b>	<b>Rate of Tax (%) (Including Surcharge of 12% and Education Cess &amp; Higher Education Cess of 3%)</b>
Dividends from Companies	20.358

<b>Income Distribution on Units</b>	<b>Money Market Funds</b>	<b>Other than Money Market Funds</b>	<b>Equity Oriented Funds</b>
Individuals and H.U.F.	25	25	Nil
Others	30	30	Nil

## **Capital Gains Tax**

### **(a) Long Term**

#### **For Individuals, HUF, Partnerships Firm and Indian Companies**

From October 1, 2004 in case of shares and securities and units of equity oriented schemes sold on a recognized stock exchange, which are subject to Securities Transaction Tax (currently 0.125%), the tax on Long Term Capital Gain would be **Nil**. Long term capital gains in respect of other listed securities or units would be subject to tax at the lower of 20% (plus surcharge and education cess) of the gains computed after cost indexation, or 10% (plus surcharge and education cess) of the gains computed without cost indexation.

### **(b) Short Term**

#### **For Individuals, HUF, Partnerships Firm and Indian Companies**

Short-term Capital Gains is added to the total income. Total income including short-term capital gain is chargeable to tax as per the relevant slab rates. However, tax on short term capital gains on sale of shares and units of equity oriented funds on a recognized stock exchange, which are subject to Securities Transaction Tax, would be @ 15% (plus applicable surcharge and an education cess).

## **Provisions regarding Dividend income and Bonus**

As per sec 94(7) where any person buys or acquires any securities or unit within a period of three months prior to the record date and such person sells or transfers—

- (i) such securities within a period of three months after such date; or
- (ii) such unit within a period of nine months after such date;

and the dividend or income on such securities or unit received or receivable by such person is exempt, then, the loss, if any, arising to him on account of such purchase and sale of securities or unit, to the extent such loss does not exceed the amount of dividend or income received or receivable on such securities or unit, shall be ignored for the purposes of computing his income chargeable to tax.

As per sec 94(8) Where

- (a) any person buys or acquires any units within a period of three months prior to the record date;
- (b) such person is allotted additional units without any payment on the basis of holding of such units on such date;
- (c) such person sells or transfers all or any of the units referred to in clause (a) within a period of nine months after such date, while continuing to hold all or any of the additional units referred to in clause (b),

then, the loss, if any, arising to him on account of such purchase and sale of all or any of such units shall be ignored for the purposes of computing his income chargeable to tax and notwithstanding anything contained in any other provision of this Act, the amount of loss so ignored shall be deemed to be the cost of purchase or acquisition of such additional units referred to in clause (b) as are held by him on the date of such sale or transfer.

### **Tax Deduction at Source**

Dividend income distribution on securities and units is not taxable in the hands of receiver. TDS is deductible on interest income and would be deducted by the issuer of such security

## **11 ACCOUNTING POLICIES**

Disclose the accounting policy followed by the Portfolio Manager while accounting for the portfolio investments of the clients.

- Investments in Equity or Equity Related instruments and Debt Securities listed on a recognized stock exchange are valued at the last quoted closing price on the National Stock Exchange of India Limited (NSE). If on a particular valuation date, a security is not traded on NSE, the value at which it is traded on The Stock Exchange, Mumbai (BSE) is used or any recognized stock exchange. If a particular security is not listed on the NSE, then it is valued at the last quoted closing price on the BSE on the valuation date or on a recognized stock exchange as the case may be.
- Realized gains/ losses will be calculated by applying the first in / first out principle. The Portfolio Manager and the Client can adopt any specific norms or methodology for valuation of investments or accounting the same as may be mutually agreed between them on a case specific basis.
- For derivatives (futures and options), unrealised gains and losses will be calculated by marking to market the open positions.
- Unrealised gains/losses are the differences between the current market values/NAV and the historical cost of the securities.
- Dividend on equity shares shall be accounted on ex-date basis and interest on debt instruments shall be accounted on accrual basis. Further Mutual Fund dividend shall be accounted on receipt basis. Other income like bank interest, interest on FD etc shall also be accounted on receipt basis.
- Bonus shares shall be recognized only when the original shares on which the bonus entitlement accrues are traded on the stock exchange on an ex-bonus basis.

- Right entitlement shall be recognised only when the original shares on which the right entitlement accrues are traded on the stock exchange on an ex-rights basis.
- The cost of investment acquired or purchased shall include brokerage, stamp duty and any charge customarily included in the brokers cost note/bought note. The Accounting Policies and Standards as outlined above are subject to changes made from time to time by Portfolio Manager. However, such changes would be in conformity with the Regulations.

## **12 DISCLOSURES IN RESPECT OF TRANSACTIONS WITH OTHER DIVISIONS OF THE COMPANY PERTAINING TO PORTFOLIO MANAGEMENT SERVICES:**

- The portfolio manager is registered with Securities and Exchange Board of India for providing various services namely:
  - Securities trading as a member of Bombay Stock Exchange Limited (BSE) and National Stock Exchange of India Limited (NSE) and Metropolitan Stock Exchange of India Ltd (MSEI)
  - Depository services as a member of National Securities Depositories Services Limited (NSDL) and Central Depository Services Limited (CDSL).
  - Distributor of Mutual Fund schemes and other financial products.
  - Portfolio Management as a Portfolio Manager registered under the SEBI (Portfolio Managers) Regulations 1993. The Portfolio Management division of PhillipCapital (India) Pvt. Ltd. avails the aforesaid services for consideration, in managing the Portfolio of the Clients.
- The Portfolio Manager is involved in proprietary trading and may have investments in securities which have been recommended to clients. All portfolio management transactions will be carried out in accordance with the Company's Code of Conduct.
- The Portfolio Manager intends to use the brokerage services of PhillipCapital to execute and clear the trades for the portfolio.

## **13 PREVENTION OF MONEY LAUNDERING & KNOW YOUR CUSTOMER (KYC) REQUIREMENTS:**

The Government of India has put a policy framework to combat money laundering through the Prevention of Money Laundering Act, 2002 (PMLA 2002). PMLA 2002 and the Rules notified there under (PMLA Rules) came into effect from July 1, 2005. Director, FIU-IND and Director (Enforcement) have been conferred with exclusive and concurrent powers under relevant sections of the Act to implement the provisions of the Act. Consequently, SEBI has mandated that all registered intermediaries to formulate and implement a comprehensive policy framework on anti money laundering and adopt 'Know Your Customer' (KYC) norms. Further, SEBI vide Circular No. CIR/ISD/AML/3/2010 dated December 31, 2010 (which supersedes all the earlier circular) issued a 'Master Circular for Anti Money Laundering (AML) Standards/ Combating the Financing of Terrorism (CFT) /Obligations of Securities Market Intermediaries under the Prevention of Money Laundering Act, 2002' consolidating all the requirements/instructions/obligations of Securities Market Intermediaries.

Accordingly, the investors should ensure that the amount invested by them is through legitimate sources only and does not involve and are not designed for the purpose of any contravention or evasion of any Act, Rules, Regulations, Notifications or Directions of the provisions of Income Tax Act, Prevention of Money Laundering Act, Anti Corruption Act and or any other applicable laws enacted by the Government of India from time to time. The Portfolio Manager is committed to complying with all applicable anti money laundering laws and regulations in all of its operations. Accordingly, the Portfolio Manager reserves the right to reject or refund or freeze the account of the client if the client doesn't comply with the internal policies of the Portfolio Manager or any of the Applicable Laws including the KYC requirements.

The Portfolio Manager shall not be held liable in any manner for any claims arising whatsoever on account of freezing the account / rejection or refund of the application etc due to non compliance with the provisions of any of the aforesaid Regulations or Applicable Laws.

Investors are requested to note that KYC is mandatory for all investors. SEBI vide circular no. MIRSD/SE/Cir-21/2011 dated October 5, 2011 and CIR/MIRSD/ 11 /2012 dated September 5, 2012 has mandated that the uniform KYC form and supporting documents shall be used by all SEBI registered intermediaries in respect of all new clients from January 1, 2012. Further, SEBI vide circular no. MIRSD/Cir-23/2011 dated December 2, 2011, has developed a mechanism for centralization of the KYC records in the securities market to bring about uniformity in securities markets. Accordingly, KYC registration is being centralised through KYC Registration Agencies (KRA) registered with SEBI. Thus each investor has to undergo a uniform KYC process only once in the securities market and the details would be shared with other intermediaries by the KRA. Applications shall be liable to be rejected if the investors do not comply with the aforesaid KYC requirements.

## **14 INVESTOR SERVICES**

Name, address and telephone number of the investor relations officer who shall attend to the investor queries and complaints:

Mr. Sandeep Gupta (Compliance Officer)

PhillipCapital (India) Pvt. Ltd.

(formerly known as MF Global Sify Securities India Pvt. Ltd)

No.1, 18<sup>th</sup> floor, Urmi Estate, 95, Ganeshrao Kadam Marg, Lower Parel (West), Mumbai - 400013

Tel: +91 22 24831919; Email ID: [customeraffairs@phillipcapital.in](mailto:customeraffairs@phillipcapital.in)

The official mentioned above will ensure prompt investor services. The Portfolio Manager will ensure that this official is vested with the necessary authority, independence and the wherewithal to handle investor complaints.

### **• Grievance Redressal and dispute settlement mechanism:**

Grievances, if any, that may arise pursuant to the Portfolio Management Services Agreement entered into shall as far as possible be redressed through the administrative mechanism by the Portfolio Manager and are subject to SEBI (Portfolio Managers) Regulations 1993 and any amendments made thereto from time to time. However, all the legal actions and proceedings are subject to the jurisdiction of court in Mumbai only and are governed by Indian laws.

The Compliance Officer will endeavor to address all complaints regarding service deficiencies or causes for grievance, for whatever reason, in a reasonable manner and time. The Compliance Officer may also escalate the complaints to the Directors, if necessary.

If the Investor remains dissatisfied with the remedies offered or the stand taken by the Portfolio Manager, the investor and the Portfolio Manager shall abide by the following mechanisms: -

- All disputes, differences, claims and questions whatsoever arising between the Client and the Portfolio Manager and/or their respective representatives shall be settled in accordance with the provision of The Arbitration and Conciliation Act, 1996 or any statutory requirement, modification or re-enactment thereof for the time being in force. Such arbitration proceedings shall be held at Mumbai or such other

place as the Portfolio Manager thinks fit. The award of the arbitrator shall be final and binding on the parties.

Investors may also lodge their complaints on SCORES system by registering through the SCORES facility available on SEBI website. SCORES facilitates the investors to lodge their complaints online with SEBI and subsequently view its status.

**15 GENERAL**

The Portfolio Manager and the client can mutually agree to be bound by specific terms through a written two-way agreement between themselves in addition to the standard agreement.

**For PhillipCapital (India) Pvt. Ltd.**

**Vineet Bhatnagar**  
**Managing Director**

Date: October 25, 2016

Place: Mumbai

**FORM C**

of SECURITIES AND EXCHANGE BOARD OF INDIA (PORTFOLIO MANAGERS) REGULATIONS, 1993  
(Regulation 14)

**PhillipCapital (India) Private Limited**

No.1, 18<sup>th</sup> floor, Urmi Estate, 95, Ganeshrao Kadam Marg, Lower Parel (West), Mumbai - 400013

Tel. No. 022- 24831919 Fax: 022- 24942056

Email: [customeraffairs@phillipcapital.in](mailto:customeraffairs@phillipcapital.in)

We confirm that:

- (i) the Disclosure Document forwarded to the Board is in accordance with the SEBI (Portfolio Managers) Regulations, 1993 and the guidelines and directives issued by the Board from time to time;
- (ii) the disclosures made in the document are true, fair and adequate to enable the investors to make a well informed decision regarding entrusting the management of the portfolio to us / investment in the Portfolio Management services;
- (iii) the Disclosure Document has been duly certified by an independent chartered accountant (enclosed is a copy of the chartered accountants' certificate to the effect that the disclosures made in the document are true, fair and adequate to enable the investors to make a well informed decision).

**Approved By:**

<b>Sr. No.</b>	<b>Name of Directors</b>	<b>Designation</b>	<b>Signature</b>
1.	Mr. Nishit Shah	Principal Officer	

Date: October 25, 2016

Place: Mumbai